



**COMMUNITY PARTNERSHIP
FOR CHILD DEVELOPMENT, INC.**

**Financial Statements
For the Year Ended October 31, 2019
And
Independent Auditors' Report**

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Community Partnership for Child Development, Inc.

We have audited the accompanying financial statements of Community Partnership for Child Development, Inc. (a non-profit organization), which comprise the statement of financial position as of October 31, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Partnership for Child Development, Inc. as of October 31, 2019 and the change in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the financial statements, Community Partnership for Child Development, Inc. adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities* as of and for the year ended October 31, 2019. The requirements of the ASU have been applied retrospectively to all periods presented. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information

We have previously audited Community Partnership for Child Development, Inc.'s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated January 14, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended October 31, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Stockman Kast Ryan + Co. LLP

January 22, 2020

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

STATEMENT OF FINANCIAL POSITION

OCTOBER 31, 2019 (with comparative totals for 2018)

	2019	2018
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,900,409	\$ 1,490,733
Grants reimbursement receivable	263,194	937,607
Pledges receivable, net	178,660	139,644
Investments	3,498,728	3,045,554
Other current assets	<u>108,077</u>	<u>211,031</u>
Total current assets	5,949,068	5,824,569
PLEDGES RECEIVABLE, NET	106,963	164,811
PROPERTY AND EQUIPMENT, NET	<u>1,033,522</u>	<u>789,299</u>
TOTAL ASSETS	<u>\$ 7,089,553</u>	<u>\$ 6,778,679</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 364,328	\$ 343,354
Accrued payroll expenses	188,723	602,578
Accrued vacation expense	270,091	263,550
Other accrued expenses	136,943	370,275
Deferred revenue	<u> </u>	<u>26,900</u>
Total current liabilities	<u>960,085</u>	<u>1,606,657</u>
NET ASSETS		
Without donor restriction	940,379	885,065
Without donor restriction - Board designated	<u>4,532,250</u>	<u>3,834,853</u>
Total without donor restriction	5,472,629	4,719,918
With donor restriction	<u>656,839</u>	<u>452,104</u>
Total net assets	<u>6,129,468</u>	<u>5,172,022</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 7,089,553</u>	<u>\$ 6,778,679</u>

See notes to financial statements.

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED OCTOBER 31, 2019 (with comparative totals for 2018)

	2019		2018 Total	
	Without Donor Restriction	With Donor Restriction		Total
SUPPORT AND REVENUE				
Federal programs	\$ 12,886,854		\$ 12,886,854	\$ 12,623,722
Colorado Preschool Program	2,955,264		2,955,264	2,771,901
Donated services, classroom space and materials	1,658,218		1,658,218	1,991,947
Contributions	486,498	\$ 746,971	1,233,469	955,851
School district grants	897,004		897,004	621,462
Investment income	334,680		334,680	8,316
Miscellaneous contracts	19,630		19,630	14,951
Miscellaneous program income	10,584		10,584	23,624
Net assets released from restrictions – satisfaction of restrictions	<u>542,236</u>	<u>(542,236)</u>		
Total support and revenue	<u>19,790,968</u>	<u>204,735</u>	<u>19,995,703</u>	<u>19,011,774</u>
EXPENSES				
Program services	17,539,006		17,539,006	17,007,868
General and administrative	1,328,185		1,328,185	1,457,800
Fund raising	<u>171,066</u>		<u>171,066</u>	<u>166,899</u>
Total expenses	<u>19,038,257</u>	<u>—</u>	<u>19,038,257</u>	<u>18,632,567</u>
CHANGE IN NET ASSETS	752,711	204,735	957,446	379,207
NET ASSETS, Beginning of year	<u>4,719,918</u>	<u>452,104</u>	<u>5,172,022</u>	<u>4,792,815</u>
NET ASSETS, End of year	<u>\$ 5,472,629</u>	<u>\$ 656,839</u>	<u>\$ 6,129,468</u>	<u>\$ 5,172,022</u>

CLASSIFICATION OF NET ASSET WITHOUT RESTRICTION BALANCES

Undesignated	\$ 940,379	\$ 885,065
Board designated for:		
REACH Investment Fund	3,162,914	2,740,135
Net equity in property and equipment	1,033,522	789,299
General Operations Fund	<u>335,814</u>	<u>305,419</u>
Total	<u>\$ 5,472,629</u>	<u>\$ 4,719,918</u>

See notes to financial statements.

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED OCTOBER 31, 2019 (with comparative totals for 2018)

	2019			Total	2018 Total
	Program Services	General and Administrative	Fund Raising		
EXPENSES					
Employee compensation:					
Salaries	\$ 10,160,947	\$ 818,841	\$ 89,020	\$ 11,068,808	\$ 10,569,654
Payroll taxes and benefits	2,149,333	180,261	13,211	2,342,805	2,458,426
Total employee compensation	12,310,280	999,102	102,231	13,411,613	13,028,080
Other expenses:					
Donated services, classroom space and materials	1,713,802			1,713,802	1,771,552
Contract services and professional fees	1,335,515	108,271	4,000	1,447,786	1,420,549
Food - classroom lunch	755,559	9		755,568	749,960
Occupancy	441,063	7,998	2	449,063	426,050
Training and recruiting	66,307	166,414	60,206	292,927	249,341
Supplies	282,500	8,374	1,544	292,418	313,755
Depreciation	159,130	6,631		165,761	160,715
Printing and copying	95,939	8,214	720	104,873	100,737
Staff travel	90,500	271	7	90,778	105,372
Communications	72,455	6,370	796	79,621	74,012
Parent services	70,122	117		70,239	67,200
Vehicle expense	55,089			55,089	73,164
Equipment, repairs and maintenance	48,989	1,021	1,020	51,030	40,507
Dues and postage	12,724	21,393	540	34,657	38,057
Child services - medical and dental	29,032			29,032	11,429
Interest					557
Other		(6,000)		(6,000)	1,530
Total other expenses	5,228,726	329,083	68,835	5,626,644	5,604,487
TOTAL	\$ 17,539,006	\$ 1,328,185	\$ 171,066	\$ 19,038,257	
PERCENT OF TOTAL	92%	7%	1%	100%	
COMPARATIVE TOTALS – 2018	\$ 17,007,868	\$ 1,457,800	\$ 166,899		\$ 18,632,567
PERCENT OF TOTAL – 2018	91%	8%	1%		100%

See notes to financial statements.

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED OCTOBER 31, 2019 (with comparative totals for 2018)

	2019	2018
OPERATING ACTIVITIES		
Change in net assets	\$ 957,446	\$ 379,207
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	165,761	160,715
Realized and unrealized losses (gains) on investments	(288,931)	21,585
Other	(6,000)	1,528
Changes in operating assets and liabilities:		
Grants reimbursement receivable	674,413	(659,833)
Pledges receivable	18,832	(219,705)
Other assets	102,954	(41,425)
Accounts payable and accrued expenses	(619,672)	482,771
Deferred revenue	<u>(26,900)</u>	<u>4,450</u>
Net cash provided by operating activities	<u>977,903</u>	<u>129,293</u>
INVESTING ACTIVITIES		
Purchases of investments	(337,459)	(1,110,667)
Proceeds from sale of investments	173,216	1,081,721
Purchase of property and equipment	(409,984)	
Proceeds from sale of property and equipment	<u>6,000</u>	<u> </u>
Net cash used in investing activities	<u>(568,227)</u>	<u>(28,946)</u>
CHANGE IN CASH AND CASH EQUIVALENTS	409,676	100,347
CASH AND CASH EQUIVALENTS, Beginning of year	<u>1,490,733</u>	<u>1,390,386</u>
CASH AND CASH EQUIVALENTS, End of year	<u>\$ 1,900,409</u>	<u>\$ 1,490,733</u>
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash paid for interest	<u>\$ —</u>	<u>\$ 557</u>

See notes to financial statements.

COMMUNITY PARTNERSHIP FOR CHILD DEVELOPMENT, INC.

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Community Partnership for Child Development, Inc. (the Organization) is a Colorado not-for-profit organization. The Organization provides support and encourages activities and programs which promote the health, education, social and cultural development, public safety and general welfare of children (particularly of preschool age) and families residing in Colorado.

Basis of Presentation – The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which represents the expendable resources that are available for operations at management’s discretion; and net assets with donor restrictions, which represents resources restricted by donors as to purpose or by the passage of time.

Cash and Cash Equivalents — The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At October 31, 2019 and 2018, cash equivalents consist primarily of money market funds.

Investments and Investment Return — The Organization's investments consist of mutual funds, and money market accounts, which are held as investments, carried at fair market value. The mutual funds and money market accounts are valued based on quoted prices in active markets. Investment return includes dividend, interest and other investment income; and realized and unrealized gains and losses on investments carried at fair value.

Investment return is reflected in the statement of activities as without donor restriction or with donor restriction based upon the existence and nature of any donor or legally imposed restrictions.

Revenue Recognition — Contributions received are recorded as without donor restriction or with donor restriction depending on the existence or nature of any donor restrictions. When a donor restriction is met, net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

Gifts of land, buildings, equipment and other long-lived assets are reported as revenue and net assets when the assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The discount rate at October 31, 2019 was 4%. The resulting discount is amortized in future years and is reported as contribution revenue.

Property and Equipment — All acquisitions of property and equipment in excess of \$5,000 and all expenditures for repairs, maintenance, renewals and betterments that prolong the useful lives of assets are capitalized. Property and equipment are recorded at cost or, if donated, at the fair value at the date of donation. Depreciation is provided on a straight-line basis over the estimated useful

lives of the assets, which are twenty years for buildings and improvements and range from five years to fifteen years for furnishings and equipment.

Donated Services — Donated services, classroom space and materials are recorded as both a revenue and expenditure in the accompanying statement of activities at their estimated values.

Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donations.

In addition to the donated services recorded in the financial statements, the Organization utilizes the services of numerous volunteers, which are recognized as in-kind contributions related to the Head Start Programs, the Early Childhood Development Program, the First Visitors Program and various school districts. Some of these volunteers and in-kind contributions include the following:

- Parents
- Community
- Community services
- Students
- Staff training
- Parent services and training
- Travel

Government Grants — Support funded by grants is recognized as the Organization performs the contracted services or incurs eligible expenditures for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

Use of Estimates — Preparation of the Organization's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes — The Organization is a qualifying organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes under Section 501(a). In addition, the Organization qualified for the charitable contribution deduction.

The Organization believes that it does not have any uncertain tax positions that are material to the financial statements.

Change in Accounting Principle — On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958)- Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. During the

year ended October 31, 2019, management implemented ASU 2016-14 and adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Reclassifications — Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

Subsequent Events — The Organization has evaluated subsequent events for recognition or disclosure through the date of the Independent Auditors' Report, which is the date the financial statements were available for issuance.

2. LIQUIDITY AND AVAILABILITY

The following table reflects the Organization's financial assets as of October 31, 2019 and 2018, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions or time restrictions. Amounts not available to meet general expenditures within one year include net assets with donor restrictions.

	2019	2018
Cash and cash equivalents	\$ 1,900,409	\$ 1,490,733
Grants receivable	263,194	937,607
Pledges receivable, net	285,623	304,455
Investments	<u>3,498,728</u>	<u>3,045,554</u>
Total financial assets	5,947,954	5,778,349
Less amounts unavailable for general expenditures within one year, due to:		
Restricted by donors with purpose restrictions	445,078	165,375
Restricted by donors with time restrictions	<u>211,761</u>	<u>286,729</u>
Total amounts unavailable for general expenditures within one year	<u>656,839</u>	<u>452,104</u>
Total financial assets available to management to meet cash needs for general expenditures within one year	<u>\$ 5,291,115</u>	<u>\$ 5,326,245</u>

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization's policy to manage an emergency cash flow need is to maintain a minimum of three months non-Federal cash flow, which is approximately three million dollars, in the non-Federal checking and money market accounts. The organization also maintains a Finance Committee directed investment account in the amount of three hundred thousand dollars which is held specifically for the purpose of emergency cash flow issues, if needed. The Organization manages its cash flow through a one-year cycle through monthly monitoring of the liquidity required and resources available to meet its operating needs and other contractual commitments. In addition to financial assets available to meet general expenditures over the next twelve months, the

Organization operates with a board approved, balanced budget and anticipates sufficient revenue to cover general expenditures, liabilities, and other obligations.

3. FUNCTIONAL EXPENSES ALLOCATION METHOD

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Organization. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include any expenditures which are not directly attributable to a specific program and include salaries, payroll taxes, occupancy, telephone, travel, supplies, training, and recruitment, which are allocated on the basis of estimates of time and effort.

4. PLEDGES RECEIVABLE

Pledges receivable, which are with donor restriction, consist of the following unconditional promises to give at October 31:

	2019	2018
Due within one year	\$ 178,660	\$ 139,644
Due within one to five years	<u>114,767</u>	<u>182,121</u>
Total	293,427	321,765
Discount to net present value of estimated cash flows	<u>(7,804)</u>	<u>(17,310)</u>
Pledges receivable, net	<u>\$ 285,623</u>	<u>\$ 304,455</u>
Reflected in the statement of financial position as:		
Pledges receivable – current	\$ 178,660	\$ 139,644
Pledges receivable – long-term	<u>106,963</u>	<u>164,811</u>
Total	<u>\$ 285,623</u>	<u>\$ 304,455</u>

5. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Organization is required to use a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2: Prices determined using significant other observable inputs. Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;

- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Prices determined using significant unobservable inputs.

The investment's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value as of October 31:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2019:				
Domestic equity mutual funds	\$ 2,007,267	\$ 2,007,267		
Fixed income mutual funds	867,095	867,095		
Foreign equity mutual funds	595,057	595,057		
Money market accounts	<u>29,309</u>	<u>29,309</u>		
Total investments	<u>\$ 3,498,728</u>	<u>\$ 3,498,728</u>	<u>\$ —</u>	<u>\$ —</u>
2018:				
Domestic equity mutual funds	\$ 1,733,643	\$ 1,733,643		
Fixed income mutual funds	790,021	790,021		
Foreign equity mutual funds	502,749	502,749		
Money market accounts	<u>19,141</u>	<u>19,141</u>		
Total investments	<u>\$ 3,045,554</u>	<u>\$ 3,045,554</u>	<u>\$ —</u>	<u>\$ —</u>

Investment income consists of the following for the years ended October 31:

	2019	2018
Interest and dividend income	\$ 45,749	\$ 29,901
Realized and unrealized investment gains (losses)	<u>288,931</u>	<u>(21,585)</u>
Total	<u>\$ 334,680</u>	<u>\$ 8,316</u>

6. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at October 31:

	2019	2018	Estimated Useful Lives
Land	\$ 162,142	\$ 162,142	
Building and improvements – 2340 Robinson	1,164,825	1,164,825	20 years
Modular, playground and shed structures	1,149,182	896,909	7-15 years
Building and improvements – 2330 Robinson	1,038,241	1,038,241	20 years
Vehicles	782,029	933,223	5 years
Office equipment	69,630	84,505	5-7 years
Computer equipment	<u>68,734</u>	<u>77,395</u>	5-7 years
Total	4,434,783	4,357,240	
Less accumulated depreciation	<u>3,401,261</u>	<u>3,567,941</u>	
Property and equipment, net	<u>\$ 1,033,522</u>	<u>\$ 789,299</u>	

7. LINE OF CREDIT

The Organization has a \$400,000 line of credit with a financial institution with a maturity date of May 1, 2020. The line of credit bears interest at the prime rate, which was 4.75% at October 31, 2019, and is unsecured. There were no outstanding borrowings at October 31, 2019 and 2018.

8. NET ASSETS WITH DONOR RESTRICTION

Net assets with donor restriction are available for the following purposes at October 31:

	2019	2018
Program restricted:		
Caregiver resiliency program	\$ 136,939	
CDA parent program	108,935	\$ 35,975
Colorado Preschool Program	93,790	16,683
Behavioral health program	66,684	36,634
STEM program		33,048
Other	38,730	43,035
Time restricted	<u>211,761</u>	<u>286,729</u>
Total	<u>\$ 656,839</u>	<u>\$ 452,104</u>

9. RELEASE OF NET ASSETS WITH DONOR RESTRICTION

Net assets were released from donor restrictions by incurring expenditures satisfying the restricted purposes as follows for the years ended October 31:

	2019	2018
Program restricted:		
Colorado Preschool Program	\$ 132,893	\$ 155,180
Behavioral health program	121,616	109,391
CDA parent program	66,540	52,694
STEM program	33,048	6,952
Oak Creek playground	19,499	
Hunt classroom	18,857	165,379
Medical and dental	5,000	28,912
Bus purchases		9,528
Other	33,366	42,375
Time restricted	<u>111,417</u>	<u>166,831</u>
Total	<u>\$ 542,236</u>	<u>\$ 737,242</u>

10. PENSION PLAN

The Organization has a retirement plan covering substantially all employees. Employees who have attained age 21, completed one year of service, and worked a minimum of 1,000 hours in the prior four quarters are eligible. The Organization is not required to make contributions on the employees' behalf. The plan allows participant 401(k) and Roth deferrals.

Contributions to the plan were \$108,301 and \$316,309 for the years ended October 31, 2019 and 2018, respectively.

11. OPERATING LEASES

The Organization has two non-cancellable operating leases for office equipment. Future minimum lease payments are as follows as of October 31, 2019:

2020	\$ 53,262
2021	29,856
2022	<u>9,952</u>
Total	<u>\$ 93,070</u>

Rent expense totaled \$82,960 and \$77,026 for the years ended October 31, 2019 and 2018, respectively.

12. COMMITMENTS AND CONTINGENCIES

Grant Requirements — Both federal and nonfederal grants require the fulfillment of certain conditions as set forth in the grant agreement. Failure to fulfill these conditions could result in the disallowance of certain expenditures. Management anticipates no disallowances of expenditures.

Unliquidated Obligations — The Organization has unliquidated obligations related to Head Start and Early Head Start Programs of \$0 and \$150,965 as of October 31, 2019 and 2018, respectively, which are recorded as expenses during the following fiscal year.

13. CONCENTRATIONS

Contracts with the federal government provided the Head Start and Early Head Start Programs with approximately 62% of the Organization's revenue for each of the years ended October 31, 2019 and 2018.

As of October 31, 2018, 80% of the Organization's grants reimbursement receivable was due under the Head Start and Early Head Start programs.

As of October 31, 2019, and 2018, 51% and 7%, respectively, of the Organization's grants reimbursement receivable was due under the Child and Adult Food Care program.

The Organization has a money market account at a financial institution with a balance that frequently exceeds the FDIC insurance limits. The Organization has not experienced any losses in such account.

14. RELATED PARTY TRANSACTIONS

During the years ended October 31, 2019 and 2018, the Organization recognized approximately \$31,310 and \$23,549 of contribution revenue from related parties (primarily Board members and senior management), respectively.